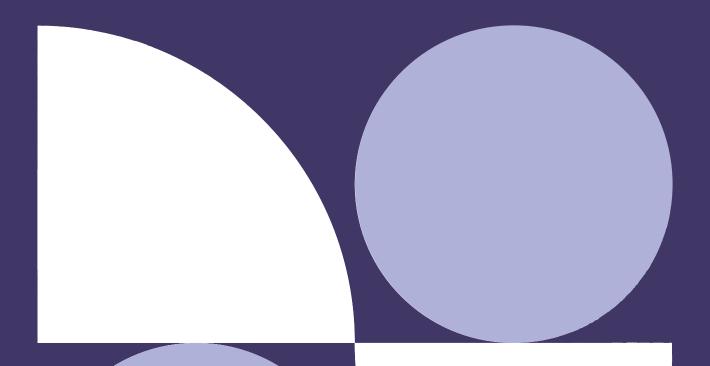


# The ultimate guide to overseas hiring in education

A step-by-step guide to seamless hiring in the education sector: avoiding pitfalls and elevating your institution



#### **By Mauve Group**

Your trusted partner in tailored, people-focussed global employment solutions

## **Introduction**

#### Beginning your global journey

For universities aiming to remain at the forefront of the global academic landscape, international talent acquisition is essential. Hiring faculty and staff across borders can be complex, but this guide offers practical insights and clear strategies to help streamline the process, overcome compliance challenges, and maximise institutional resources. Whether you're in academic HR, payroll, or institutional leadership, this eBook will support your efforts to build a world-class team. It can be used to confidently expand your university's reach, attract global expertise, and take the next step on your international hiring journey.





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e-book
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#### 1: Why hire overseas employees?



Expanding your academic team overseas is a strategy necessary to any forward-thinking institution seeking to evolve in a globalised landscape. Hiring international talent gives your institution a competitive edge, drives academic innovation, and opens doors to international collaboration. By tapping into global academic talent pools, you're unlocking fresh opportunities, enriching research and teaching, and future-proofing your institution.

#### Benefits of global talent aquistion

#### **Diversify talent pool**

Diversifying your academic workforce is key to driving innovation and scholarly leadership, setting your institution apart and positioning it as a global thought leader. Hiring overseas gives you access to a broader pool of educators and researchers with niche specialisations, allowing you to bridge curriculum or research gaps and recruit the right people for your strategic needs.

For example, take international recruitment in STEM and AI research. Many leading universities now hire faculty from tech-driven regions in Asia or Europe. Similarly, Latin America is becoming an educational hub, with Brazil and Mexico producing a combined total of roughly 605,000 engineering graduates each year, many of whom are pursuing careers in academia and research.

#### **Foster innovation**

Talent diversity also drives academic innovation. Faculty and staff from varied cultural and educational backgrounds bring new methodologies, perspectives, and pedagogical practices to the table. This diversity leads to richer research, interdisciplinary collaboration, and more engaging learning environments, keeping institutions at the cutting edge of global education.

#### **Ensure dynamic approach**

Global hiring can also sharpen your institution's strategic edge and enhance adaptability. By expanding into new regions or forming cross-border teams, universities gain insights into local academic needs and student expectations. This helps tailor international programs, enhance cultural exchange, and reduce reliance on domestic student enrolment, making institutions more resilient to demographic or economic shifts.

#### Industries leveraging global hiring

Many industries, including education, are increasingly benefiting from global talent acquisition. Here's how:

#### **Technology**

Universities with strong engineering or computer science departments frequently hire international faculty to support research and teaching. These experts often bring industry experience from global tech hubs, enabling institutions to bridge academic theory with real-world application.



#### Healthcare

In medical schools and research institutions, international hiring connects universities to toptier medical educators, clinical researchers, and global health experts - essential for advancing medical knowledge and training the next generation of practitioners.

#### **Manufacturing and Engineering**

Technical universities and applied sciences institutions often tap into global expertise in engineering and manufacturing, partnering with overseas academics to ensure curriculum reflects evolving industry standards and innovations.



These examples show that global hiring in higher education is a critical step for institutions seeking to innovate, diversify, and thrive in a competitive global academic environment.



# 2: Understanding legal and compliance challenges in global hiring for universities

Global hiring is a necessity for universities. Leveraging international academic talent is a must for institutions seeking excellence in research, teaching, and global influence. However, while recruiting faculty and staff from abroad is a cornerstone of world-class universities, it also presents a range of legal and compliance challenges. For HR, international offices, and academic leadership teams working within tight budgets and hiring cycles, managing legal requirements across countries can be daunting. However, developing a robust understanding of these complexities is crucial, not only to avoid costly penalties, but also to uphold the university's integrity and reputation, ensuring long-term success and rising global standing.

#### **Key compliance must-haves**

When a university hires staff overseas, it's crucial they remain compliant in several key areas is non-negotiable:

#### **Immigration and work permits**

Universities must ensure that all international hires have the appropriate visas and work permits before beginning employment. Understanding the visa categories available to academics, researchers, and visiting scholars in each region is vital to avoid legal risks and employment interruptions.

#### **Local employment contracts**

To ensure legal compliance and transparency, universities must tailor employment contracts to local labour laws. These contracts should clearly outline salary, working hours, probation, intellectual property rights, termination conditions, and any applicable tenure provisions, reflecting the legal frameworks and academic norms of the host country.

#### **Taxation and payroll compliance**

Universities must withhold and remit taxes for international employees according to local regulations. This includes social security obligations, reporting requirements, and cross-border tax treaties that may affect payroll administration for visiting scholars or permanent hires.

#### **Mandatory benefits**

Universities employing in many countries must get acquainted with benefits requirements where staff are employed and provide benefits such as health insurance, retirement plans, paid leave, and parental leave. Universities need to be aware of and comply with these requirements to maintain employee satisfaction and regulatory compliance in all hiring locations.

#### **Data protection and GDPR compliance**

Handling sensitive personal information of international employees demands strict compliance with data protection laws, including the GDPR in Europe. Universities must implement transparent data processing policies and safeguard employee data across different jurisdictions, respecting local privacy legislation.

#### Non-compliance: the risks

One of the common pitfalls experienced by institutions expanding abroad is accidental non-compliance. It may be easy to forget that other countries have their own rules and regulations – but you're in for a harsh reminder if you fail to adhere to local labour and tax laws. Risks associated with non-compliance include:

#### Severe fines and penalties

Governments do not look fondly on foreign institutions that fail to comply with local laws. Substantial fines and costly backdated tax payments can pose a serious threat to your university's stability and longevity. Bear in mind, these fines can quickly accumulate, especially if multiple employees are affected.

#### Lawsuits and reputational damage

If your employees or scholars feel their rights have been damaged, they may take legal action. Not only can this be financially draining to your university, but prospective employees are likely to be deterred from applying for roles at your school if your reputation has been tarnished by dissatisfied worker lawsuits.

#### **Operational disruption**

If your organisation is found to have violated local regulations, it may be subject to audits, temporary operational halts, or, in extreme circumstances, banned from conducting business in the region. Naturally, disruptions like these can delay or derail projects, damage partnerships and reputation, and negatively impact business in general.



When workers feel undervalued or put at risk by their employer's noncompliant hiring practices, this can lead to high staff turnover and difficulty attracting local talent. It has been proven that employees prefer employers who demonstrate ethical hiring practices.

#### Get to know key regions and their labour laws

Labour laws are the framework around which the global marketplace is built, and as such, they must be respected. It's essential to understand that these laws vary widely across regions, influenced by local economic conditions, political landscapes, and cultural norms. When expanding your operations to new locations, navigating these differences and knowing the right actions to mitigate risk is key to unlocking your success.



This means knowing that some regions prioritise employee protections and unionisation, while others focus on employer flexibility and economic growth. Things like wage regulations, working hours, benefits, data protection, and collective bargaining play vital roles in shaping labour laws.

To help you get to grips with the global compliance landscape, we've put together a useful snapshot of key labour laws in major regions. You can leverage this helpful breakdown to better understand complexities and challenges employers face in maintaining compliance across multiple jurisdictions.

#### North America

Labour laws in North America are complex and vary by country, state, and province. Universities hiring international faculty must navigate these layers of regulation carefully:

#### USA

Employment law in the U.S. operates under a mix of federal, state, and local regulations.

- The Fair Labor Standards Act (FLSA) sets minimum wage and overtime rules, but individual states can implement stricter requirements.
- The country follows an "at-will" employment doctrine, meaning employers and employees can terminate employment at any time, except where contracts or anti-discrimination laws provide protections.
- Additional regulations cover workplace safety (OSHA), family and medical leave (FMLA), and equal employment opportunities.
- Academic appointments often involve tenure and intellectual property considerations.

#### Canada

Canadian labour laws are generally more employee-friendly, with a strong emphasis on fair wages, parental leave, and collective bargaining rights.

- Employment laws differ between federal and provincial jurisdictions, requiring institutions to navigate a patchwork of rules.
- Minimum wage, overtime pay, and statutory benefits vary by province, while employment standards acts (such as in Ontario and British Columbia) provide additional protections for workers.
- Faculty unions are common, and collective agreements shape employment terms significantly.

#### Europe

European labour laws are some of the most comprehensive in the world, designed to protect employee rights, ensure data privacy, and promote work-life balance. From strict GDPR regulations to robust worker protections, organisations expanding into Europe must navigate a highly regulated but employee-friendly environment.

- The General Data Protection Regulation (GDPR) significantly impacts employment practices by imposing strict requirements on how employers handle employee data.
- Many European countries enforce collective bargaining agreements, meaning wages, benefits, and working conditions are often negotiated by unions.
- Worker protections in countries like France, Germany, and Sweden include strong dismissal protections, mandatory paid vacation, and restrictions on excessive working hours.
- The European Working Time Directive caps weekly hours at 48, supporting work-life balance for academic staff.



#### Asia

Asia presents a diverse landscape of labour laws, with regulations that vary widely from country to country.



#### China

Labour laws in China are highly structured, emphasising worker protections through mandatory contracts, social insurance requirements, and strict termination laws. Universities must comply with national and local labour regulations, including severance pay and annual leave entitlements.

#### Japan

Japanese labour law places a strong emphasis on job security and lifetime employment culture. Employers must adhere to strict termination procedures, and employees benefit from significant social security and pension contributions. The country also enforces strict regulations on overtime work to address concerns about excessive work hours.



### India



India's labour laws are evolving, with recent reforms aimed at simplifying compliance for businesses. The country has complex statutory benefits, including mandatory gratuity payments, provident fund contributions, and employee insurance schemes. Recent labour codes aim to streamline these laws while maintaining worker protections.

#### **Latin America**

Labour laws in Latin America generally favour employee rights, with strong protections related to job security, wages, and social benefits. While this creates a worker-friendly environment, it also means businesses need to stay clued in when it comes to compliance.

#### **Brazil**

Brazil has one of the most comprehensive labour law frameworks, governed by the Consolidação das Leis do Trabalho (CLT). Employers must provide paid vacations, severance pay, and mandatory social security contributions. The country also enforces strict union protections and limits on working hours.

#### Mexico

Mexico's labour laws are heavily influenced by collective bargaining agreements and worker protections. Employers must provide mandatory profit-sharing (PTU), social security contributions, and strict dismissal regulations. The 2021 labour reform strengthened union rights and transparency in negotiations.

#### Argentina

Argentina's labour laws prioritise job stability, making it difficult for employers to terminate employees without significant severance pay. The country mandates annual salary increases through collective bargaining and requires social security and health contributions.

#### Chile & Colombia

These countries have also implemented strong labour protections, including minimum wage laws, limits on working hours, and mandatory employee benefits such as pensions and healthcare.



For universities across all fields and sizes, compliance is key to success. Committing resources to understand and meet diverse legal requirements safeguards institutions, supports international staff, and protects reputations. By prioritising ethical, transparent, and legally compliant hiring practices, universities can attract world-class talent, foster innovation, and maintain their status on the global academic stage.

#### 3: Choosing the right hiring model for your institution

When implementing new international initiatives, universities may need to explore various hiring models to find the right fit. When seeking to hire overseas, universities leaders need to choose the hiring model that that best aligns with their goals, operational needs, and legal obligations.

Think about the nature of the role, whether it's research, teaching, or administrative, the level of institutional control required, and the legal and financial realities in the host country.

When sizing up prospective hiring models, academic leadership should consider the following:



- Local or expatriate? Employment laws and tax obligations can differ significantly depending on whether the hire is a local citizen or a foreign worker. Work permits, family relocation visas, and residency rules can affect academic appointments and impact overall hiring strategy.
- Institutional presence: Do you already have a satellite campus or formal partnership in the target country? If so, then direct hiring may make the most sense for you. If you're piloting a collaboration or exploring a new research initiative, an Employer of Record (EOR) or consultant model might be better suited.
- Long-term vision: Is your institution aiming for a permanent presence, such as a joint-degree program or international campus? If yes, establishing a local legal structure may be worth the investment. Otherwise, more agile solutions like an EOR may offer the needed flexibility.
- Regulatory and compliance factors: Are you expanding into a country with strict regulations on worker classification, employee benefits, and termination procedures? If so, these might influence the feasibility of the hiring models you're considering.
- Financial implications and administrative burden: As you likely already know, establishing an entity is a serious investment, yielding ongoing compliance costs. With that in mind, using an EOR or hiring faculty on a contractor basis may offer a cost-effective solution, while guaranteeing local compliance.

Let's now explore three international hiring models commonly used in higher education and consider which best supports global academic engagement.

#### 1. Direct Hiring - for your long-term institutional growth

Direct hiring is the traditional route, especially for long-term faculty appointments or research-intensive roles. It requires the university to have an established legal presence in the host country and to assume all legal, tax, payroll, and employment responsibilities, offering complete control over the employment relationship. This is best suited to institutions aiming to build lasting international programmes.

However, this model can be complex. Universities may need to register as employers with local government bodies, secure necessary operating licenses, and demonstrate compliance with local academic employment regulations like national collective agreements, salary scales, or public sector rules for educators.

Universities must meet local requirements to legally employ academic staff, either through direct registration as a foreign institution or by setting up a domestic educational branch or subsidiary.

#### **Key Considerations**

Growth	Suited for universities with an established or planned long-term presence.
Control	Provides full control over employment terms and operations.
Compliance	Requires compliance with local payroll, tax, and benefits regulations.
Costs	May involve high initial costs and administrative burden.
Entity type	Must align with local education law and the roles being hired - teaching, research, or both.

#### 2. Employer of Record (EoR) - for rapid, compliant expansion

For institutions seeking rapid international expansion or faculty collaboration without opening a full legal branch, an Employer of Record (EOR) is a practical solution. An EOR is a third-party provider that legally employs workers on behalf of your institution. The EOR manages compliance, payroll, contracts, and tax obligations, while the university retains control over academic responsibilities, research deliverables, and performance oversight.

Using an EOR allows institutions to trial programmes or partnerships in new regions while maintaining compliance and reducing legal risk. This model is especially useful for universities hiring remote researchers, international adjunct faculty, or administrative staff in jurisdictions where setting up an entity would be too costly or time-consuming.

#### **Key Considerations**

No entity needed

Suitable for universities entering a new market without an existing entity.

Mitigates risks

Reduces administrative complexity and compliance risks.

EoR = HR

Employees are legally employed by the EoR, which may limit your control over certain HR policies- and requires strong communication between all parties.

**Cost-effective** 

Can be a cost-effective alternative to setting up a legal entity but may have higher long-term costs compared to direct hiring, depending on the country.

Global academic networks

Ideal for universities operating multiple international collaborations with low headcounts in each country.

## 3. Independent Contractors – for short-term or project based roles

For universities not looking to make long-term hires, engaging independent contractors offers flexibility. This is particularly suitable for short-term academic projects and external course development. Contractors operate as self-employed individuals or business entities, allowing you to avoid tax admin, as well as benefits and compliance obligations.

But be advised, while this model boasts cost savings and flexibility, you need to be certain that the worker's role aligns with the legal definition of a contractor in the country of hire. Many jurisdictions have strict worker classification laws, and misclassification of a fulltime employee as a contractor is more than just a faux-pas, and can result in penalties, back taxes, and serious legal trouble. Universities must be certain that the contractor model aligns with local law and the nature of the role.

#### **Key Considerations**

Flexible

Best for short-term or specialised work where flexibility is needed.

Reduced admin

Less administrative burden compared to hiring employees.

Compliance risks

Risks of misclassification, which could lead to legal penalties. Unlikely to be a compliant route if the worker has previously been a full employee of the organisation, depending on classification tests.

Limited control

Limited control over working arrangements, time spent on projects, and compliance with company policies.



As you can see, selecting the right hiring model for your organisation means striking the balance and finding the sweet spot between flexibility, compliance, and operational control.

Ready to decide? To ensure that your institution adopts the right hiring model for your global faculty or staff, seek support from international HR experts and legal advisors. With the right guidance, you'll be positioned to build a compliant and impactful global academic workforce.

#### 4: Hiring international faculty: step-by-step



Now that we've outlined the vast differences in hiring practices worldwide, it's clear there is no one-size-fits-all approach to global hiring of academic staff. With so many factors at play, choosing the right route can seem daunting.

However, the following steps offer a general structure to guide you on your global hiring journey.

While your specific journey will be unique and will not necessarily follow the same progression as detailed below, this information will nonetheless be very useful to anyone seeking to broaden your academic reach by hiring in a new country.



#### Define your ideal candidate – what are you looking for?

To kick off the hiring process, you need to be clear on who it is you want to hire. What are the responsibilities, necessary qualifications, and experience you want your candidate to have? Once you are clear on these, you can establish a realistic budget for the position, including payroll taxes, benefits, and additional hiring costs. Setting a timeline to align the hiring process with academic calendars, programme launch dates, or funding cycles will help structure your hiring process.





#### **Benchmark the salary**



In order to retain your university's competitive edge and attract top local talent, you need to research marketcompetitive salaries in the target country in order to ensure you're offering attractive rates in line with local expectation. Consider the cost of living, academic rank, sector norms, and institutional reputation. industry norms, and the value of the role to your organisation. Use higher education salary comparison tools, professional networks, or consultancies. If working with a global employment partner such as an EOR, they may provide salary benchmarking services tailored to academic institutions.



#### **Research local laws and regulations**

Are you hiring legally? Before hiring, you should familiarise yourself with the employment laws and regulations of the country in question. You must be up to speed on tax obligations, mandatory benefits, and region-specific employment practices. Still unsure? Consult with legal experts or an Employer of Record can ensure compliance with these laws.



#### Select the right hiring model for you

Now, it's time to choose the right hiring model for your business. As outlined in Chapter 3, there are several options available to you, including direct hiring, Employer of Record or contracting academic consultants, as well as others depending on the country, or your business model. Consider institutional presence, strategic vision, budget, and the scale of operations in the region when choosing the model that supports your academic goals.



#### **Recruitment and interviewing**

Qualified academic candidates can be sourced through global academic job boards, discipline-specific associations, partner universities, or specialist recruiters. When interviewing across cultures, be mindful of communication styles, academic norms, and regional expectations. Adapt your process to ensure fair, inclusive assessment of all candidates. Tailor your interview questions to explore both pedagogical strengths, research expertise, and fit with your institution's mission and values.



#### Write offer and rejection letters

A number of countries have specific regulations regarding employment offer letters, including that an offer letter can be considered a binding employment contract. This means it is essential to draft these documents carefully to ensure compliance.

Separately, rejection letters are not often mandated but are a respectful way of informing candidates who have been unsuccessful. Treating prospective candidates with respect will bolster your reputation and encourage return applicants.



#### **Drafting employment contracts**

In light of the many variations in employment laws between countries, your overseas employment contracts will always be different. Some countries even require a specific format for their employment contracts, and this can be further complicated by industry norms and expectations.

Contracts should include standard terms such as working hours, notice periods, research obligations, sabbatical policies, confidentiality clauses, and intellectual property ownership. Local customs and industry norms, like guaranteed research funding or housing support, should also be reflected.

You'll also want to determine whether your existing institutional benefits (e.g., tuition waivers, wellness schemes) are compliant and culturally appropriate in the host country.



#### Set up payroll and benefits

Once your new hire is confirmed, you need to get them registered for payroll with the local authorities. Make sure you establish processes that comply with local tax laws such as required pay dates, and ensuring accurate deductions for social security contributions.



Don't forget about benefits. Mandatory benefits, such as health insurance, paid leave, and retirement plans, need to be accounted for. Non-mandatory benefits may need to be offered too. During the salary benchmarking phase, it's worth checking if there are certain expectations in the country of work to ensure your remuneration package is competitive and attractive. At the same time, you also need to ensure your benefits offering is much the same across all the countries in which you employ staff. Seem like a lot? You can work with a global payroll provider or benefits specialist can simplify this process and ensure no employees are privileged over others.



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#### Onboard your new employees



With all logistical steps complete, it's time to welcome your international team member. Create an onboarding process that accounts for remote or international staff. Set a clear start date, and introduce the employee to your institutional structure, key contacts, and support systems.

Create a welcoming atmosphere for your new starters by providing them with clear instructions and documentation, taking time to introduce them to the wider team, provide a digital orientation pack, institutional handbooks, and one-on-one virtual sessions with HR or academic leads. Foster inclusion by offering cultural awareness sessions, peer mentoring, and opportunities for integration into the wider academic community. A positive, well-organised onboarding process will accelerate productivity, promote engagement, and improve retention.



Give your global expansion the best start in life by developing a structured hiring process, ensuring that you've ticked all the boxes necessary when it comes hiring model, payroll, benefits, and onboarding.

By hiring and onboarding global academic talent in a thoughtful, compliant, and human-centred way, your institution not only protects its operations, but also builds a diverse, world-class faculty. In doing so, you're creating conditions for long-term success, fostering innovation, collaboration, and academic excellence across borders.

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#### 5: Common pitfalls and how to sidestep them



Embarking on your global hiring journey is an exciting step broadening your academic footprint. That being said, navigating the compliance minefield can be challenging for universities and colleges. However, forewarned is forearmed, and being aware of common mistakes will be hugely beneficial to you as you move through the global hiring process.

Read on to find out how to avoid the most common errors companies make when hiring overseas and stay on track with streamlined global hiring.

#### Common pitfalls

#### Misclassifying academic staff as independent contractors

Trying to cut costs or simplify processes leads many companies down the non-compliant path to misclassification. However, misclassifying academic employees, especially long-term lecturers or adjuncts, as contractors is risky. Institutions found guilty of misclassification may face back payments, tax penalties, and reputational damage. This is particularly concerning when operating across multiple jurisdictions, where classification criteria vary significantly.

#### **Applying home-country employment laws to overseas staff**

It may come as a surprise, but assuming that your home country's laws apply globally is a common oversight. As a global employer, it is absolutely crucial to remain up to date with the employment laws of the country in which you're hiring. Remember, different regions have unique requirements for wages, benefits, and working conditions. Applying incorrect laws to your faculty not only endangers them from a legal and immigration perspective, but also puts your company at risk of noncompliance.

# Neglecting cultural differences in communication and academic governance

Hiring internationally offers institutions the chance to bring in fresh perspectives, global research expertise, and cultural richness. But, like anything, it requires sensible handling and attention. Academic norms around feedback, classroom interaction, hierarchy, and conflict resolution differ around the world. Ignoring these distinctions can damage morale, disrupt teams, and create miscommunications that affect teaching quality and research output.



#### Streamlined solutions

#### Correctly define your academic staff's status

The threat of misclassification hangs over every employer when defining their worker status. But never fear! There are simple steps you can take in order to avoid misclassification and remain compliant.

- Start by assessing the legal frameworks in the host country to determine whether your academic staff qualify as employees, contractors, or something else entirely.
   Understanding local definitions will clarify obligations around tax, benefits, and contracts.
- For instance, in Germany, academic staff often fall under specific civil service frameworks with fixed-term contracts; in the U.S., misusing adjunct status can lead to scrutiny. Consult local laws or global HR platforms like Brightmine for jurisdiction-specific guidance.
- Review the actual duties and working conditions with the hiring department.

  Consider whether your staff will work regular hours, use institutional resources, or receive ongoing assignments- all of which point to employee status.
- Remember to use compliance tools and diagnostic tests as these can help to clarify their worker status. Once you've determined their classification, check that they are engaged in accordance with local legal requirements.

#### **Invest in cultural training for leadership**

Make sure all the academic leaders, deans, and department heads are equipped with up-to-date intercultural training. This helps them to lead global faculty with sensitivity and skill. Training can cover cultural differences in pedagogy, conflict resolution, and workplace expectations. This proactive approach minimises HR challenges and enriches collaboration.

## Regularly review institutional compliance practices

Staying abreast of any and all updates to local employment laws and regulations is crucial, as they are subject to change and can catch you off guard! The best way to avoid this is to conduct periodic audits of your hiring practices, contracts, and benefits to ensure ongoing compliance. You may consider sparing time and resources by partnering with legal experts or global HR services that provide updates and guidance on evolving laws.



Now you're equipped to sidestep the most common pitfalls experienced by higher education institutions expanding their international reach - and to build a globally compliant, inclusive, and future-ready academic workforce.



#### 6: Simplify Global Hiring with Employer of Record (EoR)

So, your institution is ready to expand its academic reach globally, but you're feeling daunted by employment laws, international payroll, and complex compliance rules. That's where an Employer of Record (EOR) steps in. EOR services are transforming how higher education institutions hire global faculty and staff - simplifying logistics, reducing risk, and lowering administrative burden.

In this chapter, we'll explore what an EoR does, why it's a strategic asset for globally minded institutions, and how to pick the right partner for international academic hiring.

#### What is an EoR?

An EoR is a third-party service provider that acts as the legal employer for your overseas workers. While the EoR handles administrative and compliance responsibilities, your organisation retains full control over day-to-day management and operational decisions for the employees.

The EoR ensures compliance with local laws, manages payroll and taxes, and provides mandatory benefits. This allows businesses to operate seamlessly in foreign markets without the need to establish a local entity.



#### Top benefits of EoR



#### Rest assured with streamlined compliance

By keeping up to date with regional labour regulations, an EoR helps your business to stay compliant, reducing the risk of penalties, legal disputes, and reputational damage.



#### Say goodbye to admin burdens and big expenses

Establishing a local entity can be costly and time-consuming, especially for short-term projects. An EoR eliminates the need for this investment by managing contracts, benefits, and legal paperwork on your behalf.



#### Say hello to rapid hiring and onboarding timelines

With global infrastructure already in place, an EoR can help your institution onboard academic staff quickly, thereby minimising delays and ensuring programs start on time.



#### Leverage global expertise

With wide-ranging international networks, EoR providers bring invaluable knowledge about local labour markets, enabling you to make informed decisions regarding hiring practices and employee management.

#### Choosing the right EoR for your global hiring needs



#### Are they experts in your target region?

Is this EoR an expert in the local laws and landscape of your country of hire? You need to know they are best placed to compliantly navigate everything from local labour laws, to benefits structures, to tax regulations.



#### What do their clients have to say?

Luckily, we live in an era where you can check out trustworthy review sites to see what clients have to say about a service provider. Read online reviews to make sure that clients are happy with the service.



#### Check out their scalability and technology platforms

When choosing an EoR, you want to go with a provider that offers scalable solutions to support your growth. A business like yours deserves to move to the next level supported by advanced technology platforms for payroll, compliance tracking, and employee management are a significant advantage.

#### Case Study: How EOR helped a major US university hire globally

A major research university with one of the largest enrolments in the USA was looking for a potential third-party supplier to support its global hiring programme. Their needs extended to a number of locations worldwide, including Pakistan, India and the UAE. The hires were a combination of local and foreign national workers carrying out a variety of activities across both the faculty and research workforces.

After a comprehensive assessment of all the university's needs, Mauve Group began providing Employer of Record solutions and continues to support this prestigious university with their international requirements to this day.

Through Mauve's expertise, they achieved:

- 100% compliance with labour laws in multiple regions, including Pakistan, India and the UAE.
- Efficient onboarding of workers and HR provided in multiple regions.
- Reduced administrative workload and elimination of the need to coordinate with multiple local agents.



#### Chapter 7: Retaining your global workforce as you scale

Keeping your global academic workforce thriving isn't just about hiring, it's about strategic planning and hands-on management. Want to unlock long-term success? You'll need to prioritise communication, stay on top of local laws, and keep your team engaged no matter where in the world your university is operating. In this section, we'll share vital insights and powerful tools to help you build and maintain a strong global workforce.

#### Strategies for success: managing your global workforce

#### **Communication** is king

Implementing effective communication strategies is key to ensuring that all team members, regardless of location, are aligned. Getting to know your teams and the way they work is a hallmark of a strong leader. Setting clear expectations, whether for departmental updates or research timelines, helps unify your distributed workforce and creates a space for constructive dialogue and mutual respect.

#### **Collaboration is key**

Modern academia thrives on collaboration, and virtual tools make global teamwork easier than ever. Platforms like Microsoft Teams, Slack, Zoom, and Asana can facilitate research coordination, international meetings, and student engagement. Institutions can tailor these tools to meet departmental and research needs, selecting platforms that support interdisciplinary projects and allow academics and administrators to stay aligned across time zones.

#### **University culture encourages cohesion**

A supportive, inclusive university culture improves job satisfaction and strengthens commitment among international staff. Celebrate milestones at global faculty meetings and build community through virtual events or teaching symposia. When staff feel seen, respected, and connected to institutional values, retention soars. Fostering a sense of shared mission across borders is essential for morale and continuity.

#### HR management systems simplify processes

Keep on top of your processes by investing in robust HR platforms that offer features like multi-country payroll management, compliance tracking, and employee self-service portals to streamline operations.



#### Mauve Insight Platform: the future of global payroll

Academic institutions expanding globally need total visibility into HR and payroll operations. With Mauve Insight, universities gain real-time access to compliance data, payroll metrics, and cross-border employment activity, all in one easy-to-use interface. From faculty hiring to research grant payments, this platform helps eliminate administrative delays and supports your HR teams in managing global operations with confidence and control.

#### Scaling with certainty: keeping compliance front and centre

Compliance isn't just a box to tick when you're getting started on your global journey. It's vital, especially in higher education where employment terms, research grants, and academic appointments span regions. Ongoing compliance practices are critical to retaining international faculty and ensuring the legitimacy of your programs abroad. A strong compliance foundation reduces institutional risk and upholds your academic reputation.

#### **Conduct regular audits of your employment practices**

Universities must routinely review academic contracts, sabbatical agreements, and compensation structures to ensure alignment with evolving local employment laws. Working with legal experts in education employment or subscribing to global compliance updates can help your HR team stay informed and avoid risk. This is especially important when managing multiple campuses or research partnerships around the world.

#### Keep in regular contact with international teams

You already know that communication is key to the strength of your global workforce. It's also key to compliance. Holistic communications and information sharing are essential to international employment compliance, as these methods can avoid rogue practices that fall outside your organisation's procedures and jeopardise legal requirements. Transparent dialogue ensures academic integrity and legal compliance throughout your institution's global operations.

#### **Secure expert partnerships**

Whether you're hiring researchers in Brazil or opening a satellite campus in Singapore, building a strong support network is critical. Partner with global and local specialists in education law, immigration, payroll, and institutional compliance. But choose wisely, conduct thorough due diligence to ensure these partners align with your institution's academic mission and ethical standards. Only collaborate with vetted, trusted providers.



With the right strategies and tools in place, universities can build a sustainable global workforce, boosting retention, maintaining compliance, and ensuring academic excellence. Strong connections across countries don't just improve faculty morale, they strengthen your institution's long-term global footprint. Prioritising people and process now will help your international teams flourish for years to come.



#### Chapter 8. Your roadmap to a bright future

Expanding your workforce internationally is an adventure; challenging, yes, but packed with rewards! Like all worthwhile quests, it requires a detailed map to get to the treasures that await.

By following the strategies in this guide, you can hire globally with confidence while avoiding unnecessary risks. Our advice with regard to prioritising compliance, embracing cultural alignment, and using the right tools and partnerships to simplify processes, and you're sure to reap the rewards.

Whether you're hiring your first international employee or scaling across multiple regions, Mauve Group's Employer of Record services are here to help. Let our experts handle compliance and administrative burdens so you can focus on what really matters—growing your business and empowering your team.



#### **Chapter 9. Meet Mauve Group**

Mauve Group isn't just another HR provider, we're an award-winning leader in global business expansion and employment solutions. With 29+ years of expertise, we've helped companies and organisations of all sizes break boundaries and grow beyond their home markets.

What started as a one-person operation in a small Italian office back in the '90s has evolved into a powerhouse with over 70 global entities and a presence in 150+ countries across the spectrum of industry.

From global payroll and employment solutions to immigration support and compliance, our tailor-made services cut costs, reduce risks, and speed up expansion, so you can focus on what truly matters: growing your institution.

Wherever you want grow, Mauve Group makes it happen. Get in touch today to find out how we can help you take your organisation to the next level.



### Get in touch



#### **Your Global Hiring Journey Starts Here!**

You've explored the ins and outs of overseas hiring, now it's time to put your knowledge into action! Whether you're hiring international talent, or navigating global compliance, Mauve Group is here to support your journey.

#### Take the next step today:



Get in touch with our global expansion experts for personalised guidance.



<u>Visit mauvegroup.com to discover how our people-first</u> <u>solutions make international hiring in education seamless.</u>

Let's turn your global vision into reality—together!